

Message Text

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ACTION NEA-05

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R 211103Z JAN 74

FM AMEMBASSY NEW DELHI

TO USDOC WASHDC

INFO SECSTATE WASHDC 9153

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS NEW DELHI 0980

FOR CARTERON SAD/OIM/DIBA

FROM AO/BLACK

E.O. 11652: N/A

TAGS: BEXP IN

SUBJECT: ELECTRIC POWER MISSION TENTATIVE SCHEDULE FOR NEW
DELHI AND BHOPAL

REF: BOMBAY 0126

1. MISSION DEPARTS WASHINGTON 2000 HOURS MARCH 1 ON PAN
AMERICAN FLIGHT 106. ARRIVE LONDON 0800 MARCH 2. DEPART
LONDON 0800 MARCH 3 ON PAN AMERICAN 2, ARRIVING NEW DELHI 0500
MARCH 4. MISSION WILL BE MET BY COMMERCIAL COUNSELOR
STEPHEN DUNCAN-PETERS AND COMMERCIAL ATTACHE ANTHONY WALLACE.
BUS WILL TAKE GROUP TO HOTEL ASHOKA. BRIEFING AT EMBASSY
SCHEDULED FOR 1700. TUESDAY, MARCH 5 - PRESS CONFERENCE
1000 AT ASHOKA HOTEL, FOLLOWED BY MEETING WITH IRRIGATION AND
POWER MINISTRY. LUNCH OPEN AND REMAINDER OF AFTERNOON
INDIVIDUAL APPOINTMENTS. EMBASSY HAS RESERVED CONFERENCE
ROOM AT HOTEL FOR MEETINGS. AT 1830 AMBASSADOR (OR COMMERCIAL
COUNSELOR) WILL HOST RECEPTION FOR MISSION. WEDNESDAY, MARCH 6 -
1000 BUS WILL TAKE MISSION TO HEADQUARTERS OF BHARAT HEAVY
ELECTRICALS, LTD. (BHEL) FOR MEETING WITH CHAIRMAN AND
TECHNICAL STAFF. APPROXIMATELY 1100 TO 1800 -- INDIVIDUAL
APPOINTMENTS. EVENING FREE. NO GROUP TECHNICAL SEMINAR
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SCHEDULED IN DELHI. HOWEVER, EMBASSY IS PREPARED TO ASSIST IN

SETTING UP INDIVIDUAL PRESENTATIONS FOR MEMBES WHO WISH TO
HOLD A SEMINAR IN DELHI. 35 MM SLIDE PROJECTOR AND 16 MM SOUND
PROJECTOR AVAILABLE. MARCH 7 - 0500 BUS WILL TAKE MISSION
TO AIRPORT FOR INDIAN AIRLINES FLIGHT TO BHOPAL (ASSUMING AIRLINE
RESUMES FULL SERVICE AND FLIGHT TIME IS NOT CHANGED). BHEL
WILL PROVIDE SUBSISTENCE, LODGING, AND TRANSPORT IN BHOPAL.
THEY ARE ENTHUSIASTIC ABOUT SCHEDULING A JOINT TECHNICAL
SEMINAR WITH SEVERAL OF THE MISSION MEMBERS. MARCH 8 -
DEPARTMENT APPROXIMATELY 0800 BY INDIAN AIRLINES FOR BOMBAY.
NOTE - MARCH 8 IS ALL-INDIA HOLIDAY. ALL OFFICES WILL BE CLOSED.

2. ESTIMATED S AND E BUDGET FOR NEW DELHI IS AS FOLLOWS:

2200 TRANSPORTATION - MINIBUS DOLS100, AIR FREIGHT OF
PROJECTOR DOLS20, TOTAL DOLS120. TRAVEL OF EMBASSY
CONTROL OFFICER WALLACE TO BHOPAL DOLS80.

2300 RENTAL CONFERENCE ROOM DOLS90, MD SUITE DOLS72,
TOTAL DOLS162.

2400 PRINTING 800 BROCHURES FOR INDIA, 600 FOR PAKISTAN
DOLS200 (PRORATED)

2500 LOCAL CONTRACT SERVICES DOLS150.

2600 MISCELLANEOUS SUPPLIES DOLS22

2 PEACE AND COMMERCE MEDALS DOLS16.

TOTAL S AND E - NEW DELHI DOLS755.

REVISED S AND E BUDGET FOR BOMBAY IS AS FOLLOWS:

2200 TRANSPORTATION DOLS90

MISSION DIRECTOR SUITE DOLS310

2300 RENTRAL CONFERENCE ROOM DOLS250

2500 LOCAL CONTRACT SERVICES DOLS100
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PHOTOGRAPHER 50

2600 MISCELLANEOUS SUPPLIES 50

TOTAL S AND E BOMBAY DOLS850.

REVISED S AND E BUDGET BHOPAL IS AS FOLLOWS:

2200 TRAVEL AND PER DIEM FOR PANOS AND PINGE DOLS265

2500 PHOTOGRAPHER DOLS30

TOTAL S AND E INDIA DOLS1, 900.

4. ESTIMATED HOSPITALITY SMF IS AS FOLLOWS: RECEPTION DOLS150, PRINTING INVITATIONS DOLS20, COFFEE FOR CONFERENCE ROOM DOLS25. TOTAL HOSPITALITY DOLS195. TOTAL SMF HOSPITALITY FOR INDIA IS DOLS 546.

5. HOTEL RESERVATIONS NEW DELHI CONFIRMED HOTEL ASHOKA - NINE SINGLES AND ONE SUITE FOR NIGHTS OF MARCH 4 THROUGH 6. CONFERENCE ROOM RESERVED. BUS CONFIRMED. HOTEL LITERATURE COLLECTED.

6. BOTH EMBASSY AND BOMBAY CONSULATE BELIEVE STOP IN BHOPAL WORTHWHILE FOR MISSION. BHEL VERY INTERESTED IN HAVING MISSION VISIT BHOPAL.

7. SINCE BHEL INTERESTED IN JOINT VENTURE WHICH COULD INVOLVE SALES OF COMPONENTS, SUGGEST CARTERON ASCERTAIN WHETHER OTHER MISSION MEMBERS BESIDES GARRETT ARE INTERESTED IN JOINT VENTURES. POWER MINISTRY HAS TOLD US THAT INDIAN MANUFACTURERS WOULD BE INTERESTED IN TALKING ABOUT JOINT VENTURES TO THE JOSLYN REPRESENTATIVE ABOUT VACUUM POWER SWITCHING, TO THE MATHIAS KLEIN REPRESENTATIVE ABOUT LINEMAN'S EQUIPMENT, AND TO PENGU ABOUT TENSION STRINGING EQUIPMENT. BECAUSE OF POTENTIAL DRAIN ON FOREIGN EXCHANGE RESERVES CAUSED BY PETROLEUM PRICE INCREASES, GOI IS ADOPTING A MUCH MORE CAUTIOUS ATTITUDE TOWARDS IMPORTS, EVEN OF BADLY NEEDED ITEMS SUCH AS FERTILIZER AND POWER EQUIPMENT. THEREFORE, MISSION MEMBERS SHOULD NOT EXPECT TO MAKE LARGE IMMEDIATE SALES. IN CASE OF UNCLASSIFIED

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TRANSMISSION EQUIPMENT, IDA FINANCING FOR PURCHASES UNDER GLOBAL TENDER WILL BE AVAILABLE. TRANSMISSION EQUIPMENT FIRMS WILL HAVE BENEFIT OF ESTABLISHING INITIAL CONTACTS AT TIME WHEN IMPORT PRIORITIES ARE BEING SET.

8. BECAUSE OF FLIGHT SCHEDULE, BLACK LEAVING DAY EARLY (JANUARY 22) FOR KARACHI, DEPARTING VIA PAN AM 1 AT 0530.

9. DUNCAN-PETERS, WALLACE AND STAFF MOST COOPERATIVE IN HELPING TO MAKE ARRANGEMENTS FOR MISSION. SCHNEIDER

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